

## LESSON PLAN

### FINANCIAL MARKETS AND SERVICES

**COURSE / SUBJECT OBJECTIVES:** To equip students with the knowledge of various financial institutions, markets, instruments & services and recent developments in financial markets and services.

**LECTURE HOURS: 60**

	UNITS	No. of Lecture Hours	Methodology/I nstructional techniques	Evaluation/ learning confirmatio n
<b>MODULE 1</b>	<b>Indian Financial System</b>	<b>30</b>		
1.	Indian Financial System-Evolution-sub-systems	3	Lecture	Question and Answer
2.	Financial Markets - Primary, secondary markets - Stock exchanges, Indices	8	Lecture	Question and Answer
3.	Financial Instruments - Capital market, Money market, Derivative market , Innovative instruments	10	Lectureand Discussion	Question and Answer
4.	Financial Institutions - Overview of financial institutions, Regulatory authorities	5	Lecture	Question and Answer
5.	Financial Services - Merchant Banking -fund based and Non-fund based	4	Lectureand Discussion	Question and Answer
<b>MODULE 2</b>	<b>Venture Capital</b>	<b>6</b>		Assignment
1.	Venture Capital - Concept- Features - Importance	2	Lecture	

2.	Stages in venture capital financing	2	Lecture & Case Study	Case Analysis
3.	Venture Capital - Indian scenario	2	Lecture & Discussion	Question and Answer
	<b>CIA I(10 marks)</b>		Assignment	
<b>MODULE 3</b>	<b>Discounting, Factoring &amp; Forfeiting</b>	<b>6</b>		
1.	Meanings , Terms and conditions	3	Lecture	Question and Answer
2.	Types of factoring, Factoring v/s discounting	2	Lecture & Discussion	Question and Answer
3.	Export factoring v/s Forfeiting	1	Lecture & Discussion	Question and Answer
	<b>Mid Term Test - Module1</b>			
<b>MODULE 4</b>	<b>Mutual Funds</b>	<b>6</b>		
1.	Meaning- importance- organization structure	1	Lecture	Question and Answer
2.	Specific terms- corpus, units, schemes, load, NAV, Benchmark	2	Lecture	Question and Answer
3.	Classification of funds- mutual funds in India	3	Lecture & Discussion	Question and Answer
	<b>CIA II(10 marks)</b>	<b>1</b>	Test	
<b>MODULE 5</b>	<b>Credit Rating</b>	<b>6</b>		
1.	Meaning- Benefits ,Types of credit rating	1	Lecture	Question and Answer
2.	Credit rating agencies- CRISIL,ICRA,CARE, S&P, Moody's	3	Lecture	Question and Answer

3.	Steps in credit rating process- Limitations	2	Lecture	Question and Answer
<b>MODULE 6</b>	<b>Leasing</b>	<b>6</b>		
1.	Mechanism of a lease	1	Lecture& case study	Question and Answer
2.	Kinds of lease	2	Lecture	Question and Answer
3.	Evaluation of lease (concept)	3	Lecture	Question and Answer